



In for the WIN WIN!

Unlock your team's potential
Seamless and cost-efficient L&D services



An action-packed, dynamic one-day course that keeps you engaged from the start! We will equip you with proven strategies to foster stronger relationships, enhance collaboration, and drive sustainable revenue growth with both internal teams and external clients. Elevate your business outcomes through smarter, relationship-focused negotiation techniques.

Who should attend?

Negotiation skills are vital for anyone interacting with corporate clients, vendors, or internal stakeholders as they lead to successful and profitable outcomes.

What's in store for you?

A thought-provoking course that will have you on your feet from the moment it starts:

- ✔ **Enhancing negotiation skills:** for confident interactions and positive results.
- ✔ **Negotiation styles:** understanding their impact on relationships versus outcomes.
- ✔ **Exploring areas of possible agreement:** explanation and examples of using the ZOPA model for a WIN WIN!
- ✔ **Networking:** connect with fellow professionals and expand your industry network.

How should I reserve a place?

Delivery will be with trainers Tracie Crombie and Sinéad Walsh. Please email contact@ariosi.com or phone +44 (0)20 8168 8168 to book your place now!



Contact Tracie, Sinéad or the wider Ariosi team using the contact details below if you require additional information.

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